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## Kyliptix Business Services Helps the Best Get Better at Tiger Claw

Inc.com has ranked Tiger Claw Inc. #31 on its annual ranking of the top 100 fastest-growing consumer products companies in the United States and #604 on its annual ranking of the 5,000 fastest-growing private companies in the country. The list is the most comprehensive look at the most important segment of the economy – America's independent-minded entrepreneurs. Taken as a whole, these companies represent the backbone of the U.S. economy.

Tiger Claw was founded in 2001 with three employees. Revenue for that year was \$15,000. Today, Tiger Claw has over 25 employees and \$9.7 million in 2007 revenue, with a three-year sales growth of 542.2%. Its fasteners are sold in thousands of home centers and lumber yards nationwide.

By any measure Tiger Claw is a very successful business, but as Customer Service Manager Don Martel points out "We constantly need to be evolving and improving which is why we chose Kyliptix Business Services (KiBS)"

The sales and service teams use KiBS to manage all aspects of their business. As a result they operate more efficiently and are able to respond to any situation faster and with more ease than previously. In fact faster and easier is becoming something of a mantra at Tiger Claw.

As Martel puts it "KiBS helps us better serve our customers by putting customer and account information at our finger tips and providing us with great business tools to access and use the data. As a result we are better organized, can respond faster and easier to our customers and operate more efficiently and productively. The bottom line is our customers get better service and we increase our revenues"

